



Ready-to-Go  
Training

**Maximized Program  
Portability**

- PowerPoint and video play from USB drive
- Portable between computers
- PC and Mac versions available

**Fast and Easy Meets Powerful and Personal**

*idXready*® is the fastest, easiest way to deliver individualized assessment-driven classroom training for

- Conflict Management • Teambuilding • Listening Skills  
• Collaboration • Sales • Frontline Management**

*idXready*® is unlike any other training program on the market. Designed with today's fast-paced workplace in mind, these half- to full-day training programs are flexible and easy to prepare, combining online prework, individualized Participant Workbooks, professional PowerPoint®, engaging video, and contemporary experiential and processing activities, woven together to create a uniquely powerful and personal learning experience. We invite you to see a demonstration today.

**Fast and Easy**

Everything you need — all fully integrated.

**Easy to Prepare and Deliver: Professional Training Fast**

- Fully scripted Leader's Guide makes preparation easy
- Integrated video and PowerPoint makes presenting seamless
- Experiential and processing activities ensure desired learning outcomes are achieved
- Ready-to-go format ensures consistent delivery across all locations

**Customize the Program: Make It Your Own**

- Add your company logo to the PowerPoint and Leader's Guide
- Tailor Participant Workbooks to change page sequence and selection

**Powerful and Personal**

*idXready* provides a unique, personalized learning experience.

**Powerful Content and Instructional Design**

- Contemporary video makes learning relevant
- Individualized Participant Workbooks based on the online prework assessment personalize the experience

# The idXready Programs

## Collaborative Skills for Teams

More than likely, we've all had to work with people who were quite different from us. But have you ever worked on a team where people have learned to deal with their differences? Conflict and miscommunication are reduced, meetings have a purpose, and time is managed efficiently. The goal of this program is to reconcile the inherent differences of team members to help you create engaged, collaborative teams.

## Capitalizing on Team Talents™

Have you ever worked on a team where everyone is doing what they enjoy and making the very best use of their talents? A team where people just seem to “get” each other, projects make real progress, and everyone is glad to be on the team? The goal of this program is to build on individual strengths to help you create a high-functioning team.

## DiSC®-Powered Selling

We've probably all had selling experiences where we just didn't click with the customer. Often, this lack of chemistry caused us to lose the sale. What if we could adapt our selling style to various types of customers, reducing miscommunication and lost sales? The goal of this program is to help participants understand their selling tendencies and adapt to their customers' needs, generating more satisfying results.

## Frontline Management: Leveraging the Strengths of Your Style

Managers have incredible influence. Their strengths can empower and energize their teams. Their limitations can create frustration, confusion, or even paralysis. This program gives managers a safe, fun way to understand their strengths and challenges. They gain a greater appreciation for the impact that their behavior has on others, and they discover how others may respond to their style. The goal of this program is to learn how to leverage their management strengths to help foster effective relationships with their employees.

## Improving Your Listening Skills

Have you ever noticed how good it feels when someone really listens to you? When we're listened to, our feelings and needs are taken into account, we're more relaxed and open, and we feel we can achieve our objectives. The goal of this program is to help participants get these kinds of results when communicating with others.

## Conflict Management: A DiSC®-Based Approach

Conflict can tear a team apart, so it is crucial that problems be resolved before they take over a group. This program helps people develop the understanding and self-awareness necessary to resolve interpersonal conflict. In addition to helping people learn how to work through conflict on an individual basis, the program offers a strong foundation for resolving conflict within a team.

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